

PREMIER[®]
COMPANIES, INC
PRODUCERS CONVENTION 2017





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Friday, April 9, 2017 - Tuesday, April 13, 2017.

Premier Companies wants to take you and a guest on an all-inclusive **5 Day, 4 Night** Trip to beautiful Panama City, Panama. Our destination will be Secrets Playa Bonita Panama Resort and Spa.

Qualification Period: January 1 - December 31, 2016

To earn your spot on the Premier Companies Trip, you simply need to earn **100 points** on production you write from January 1 - December 31, 2016.



Product	Points	Per App or By Premium
Med Supp	0.65 point	Per application
Dental/Vision/Hearing	0.65 point	Per \$1,000 of annualized premium
Annuities*	1 point	Per \$15,000 of premium
Single Premium Life*	1 point	Per \$10,000 of premium
Funeral Trust	1 point	Per \$2,500 of annualized premium
MASA Assist	1 point	Per \$1,000 of annualized premium
LTC & Short Term Care	1.5 points	Per \$1,000 of annualized premium
Accident & DI/CI	1 point	Per \$1,000 of annualized premium
Advantage Plus/Cancer	1 point	Per \$1,000 of annualized premium
Final Expense	1.5 points	Per \$1,000 of annualized premium
Life (Excluding EMC)	1.25 points	Per \$1,000 of target premium
Group Major Medical	0.2 point	Per member
HealthNowMD	1 point	Per \$2,000 of annualized premium
Worksite (Life, DI, CI, Hospital Indemnity, Cancer & Accident)	1 point	Per \$3,000 of annualized premium

*Not all products and issue ages qualify. Please ask your Marketer for details.

Terms & Conditions for Qualifiers

01. Points are based on Net Production.
02. Must be contracted and actively representing Premier Companies at the time of the trip.
03. Must have valid passport and guest must be of legal age.
04. The trip is not redeemable for cash and or any other prize.
05. The trip is non-transferable.
06. Agent is responsible for taxes and will receive a 1099.
07. Agent must be in good standing with Premier Companies.
08. Qualifying business must be dated Jan 1 - Dec 31, 2016 and received in our office by Jan 5, 2017.
09. Not all agents and agencies will qualify at these numbers.
10. Trip is for qualifier + one guest only. Guest must be over the age of 18.
11. Medicare Supplement Guarantee Issue Business does not qualify for credit.
12. No points are awarded for policies written to family members.
13. No sharing, splitting or transferring of points.

SECRETS®
Playa Bonita Panama
RESORT & SPA

Located on the spectacular beaches of Panama, just minutes away from Panama City, is The Secrets Playa Bonita Panama Resort & Spa. The resort offers 310 luxurious guest rooms and suites in 11 seaside towers, each with stunning views and a private furnished balcony. Guests will be enchanted by golden sand beaches, jungle walkways, ocean view suites, an infinity pool, and a Secrets Spa by Pevonia® spanning over 10,000 sq. ft.

In addition, guests will relish in all the amenities of the Unlimited-Luxury® experience, where everything is included, such as unlimited gourmet à la carte dining, limitless international and domestic top-shelf spirits, 24-hour room service, pool and beach wait service, daily activities and nightly entertainment and more, all without wristbands or expected gratuities. Embrace romance with private romantic dining throughout the property, unwind at the world-class Secrets Spa by Pevonia®, enjoy the pool and beach wait service or venture to any of the nearby attractions - the choice will be yours at Secrets Playa Bonita.

- 🍷 **The first Unlimited-Luxury® Secrets Resorts & Spa in Panama**
- 🍷 **Located only 40 minutes from the international airport and 20 minutes from city center**
- 🍷 **All 310 rooms boast spectacular oceanfront views and private balcony**
- 🍷 **Four gourmet and exquisitely-designed restaurants with ocean views**
- 🍷 **Fresh water infinity pool with breathtaking views of the ocean**
- 🍷 **Very close to a beautiful golf course located inside Tucán Country Club**
- 🍷 **Located 30 minutes from the Panama Canal Miraflores Locks**



PANAMA

A country in Central America situated between North and South America. It is bordered by Costa Rica to the west, Colombia to the southeast, the Caribbean to the north and the Pacific Ocean to the south. The capital and largest city is Panama City, whose metropolitan area is home to nearly half of the country's 3.9 million people. The fastest growing economy and largest per capita consumer in Central America. In 2013, Panama ranked 5th among Latin American countries in terms of the Human Development Index, and 59th in the world. The Panama Canal consists of 48-mile (77 km) ship canal in Panama that connects the Atlantic Ocean (via the Caribbean Sea) to the Pacific Ocean. Panama's wildlife holds the most diversity of all the countries in Central America. It is home to many South American species as well as North American wildlife. Nearly 500 rivers lace Panama's rugged landscape. Come check out Panama, the booming city with soaring skyscrapers towering for miles along its coastline.

RAINFOREST

Panama's tropical environment supports an abundance of plants. Forests dominate, interrupted in places by grasslands, scrub, and crops.

Mangrove swamps occur along parts of both coasts, with banana plantations occupying deltas near Costa Rica. In many places, a multi-canopied rain forest abuts the swamp on one side of the country and extends to the lower reaches of slopes on the other.

PANAMA CANAL

Panama's economy, because of its key geographic location, is mainly based on a well developed service sector especially commerce, tourism, and trading. The handover of the Canal and military installations by the United States has given rise to large construction projects.

The canal is of major economic importance because it pumps millions of dollars from toll revenue into the national economy and provides massive employment.

