



# We're giving you **MORE TIME** to earn more

**National General**   
Accident & Health

Earning all year long is easier now that you can earn bonus cash on all National General Foundation Health and supplemental combined sales submitted **April 1, 2017 through October 31, 2017. That's 7 months to maximize your income.** No registration required. Once you sell 20 plans\* (**combination of NGFH and supplemental**), all qualifying submissions apply.




## Here's how it works:

**National General is paying \$100** every time you sell a National General Foundation Health plan combined with **two or more** of our supplemental plans.

With us, you start earning faster, bonuses are paid after the policies are active for 4 months - you don't have to wait 6

And, our easy-to-use enrollment platform helps you land combined sales fast

## Watch your income grow:

-  Sell 40 NGFH plans with two supplemental plans each, that's less than 2 sales per week and you **earn an extra \$4,000**
-  Sell 80 NGFH plans with two supplemental plans each, that's about 3 sales per week and you **earn an extra \$8,000**
-  Turn up the heat: Submit 7 combined sales a week, making 200 sales between now through October. You'll **earn an extra \$20,000**

**National General Foundation Health with supplemental coverage provides clients with the benefits they need to pay high out-of-pocket medical costs and gives you added income**

## Or, you can earn:

**An extra \$75** for selling a National General Foundation Health plan with any **one** National General Accident & Health supplemental plan









**National General Foundation Health is a great fit for clients who don't have major medical and are looking for help paying for doctor visits and unexpected hospital admissions**



**Sell with us  
and watch your  
income grow.**

**Selling supplemental plans is easy with all these options available to meet the needs of your customers:**

### Qualifying plans include:<sup>1</sup>

-  Accident Fixed-Benefit
-  AcciMED
-  Cancer and Heart/ Stroke
-  Critical Illness/Term Life
-  Dental PPO
-  Dental Indemnity
-  Hospital Expense Protection
-  Plan Enhancer
-  TrioMED

## Start Selling Today!

<https://quotenatgen.ngic.com>

**CONTACT ME FOR MORE INFORMATION**

<sup>1</sup> Some restrictions on plan combinations apply  
For agent use only. Not for distribution to consumers. National General Accident and Health markets products underwritten by National Health Insurance Company, Time Insurance Company, Integon National Insurance Company, and Integon Indemnity Corporation.

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**IMPORTANT**   
guidelines on back



## Bonus guidelines

- » \*Bonuses are payable under this campaign only after a writing agent has issued a minimum of 20 qualifying plans during the bonus period submission dates. To be a qualifying plan, the sale must consist of one National General Foundation Health plan with at least one supplemental plan (in which case, each plan will count towards the 20-plan threshold). Once a writing agent meets the 20-plan minimum, all such sales (including the sales consisting of the initial 20 plans) will be bonus-eligible as long as such sales satisfy the other bonus eligibility guidelines described herein.
  - » For example: You could sell 7 NG Foundation Health plans, combine them with 2 supplemental plans each, and you would qualify for the bonus cash.
- » Agents can qualify for multiple payouts with multiple bundled combinations; each combination must include a National General Foundation Health plan and at least one supplemental coverage plan.
- » Short Term Medical sales and Association Memberships are not eligible for bonus
- » Policies must be in force for a minimum of 4 months to qualify for the bonus.
- » For the \$100 bonus the NG Foundation Health plan and at least 2 of the supplemental plans must be in force at the end of 4 months
  - » Example: If you sell a NG Foundation Health with 3 supplemental plans, the NG Foundation Health and at least 2 of the 3 supplemental plans must be in force at the end of 4 months
- » Bonus payments will be made to the same agent/agency to whom the applicable commissions related to the sales of the NG Foundation Health and supplemental plans will be paid.
- » Agents must be appropriately licensed and appointed with National Health Insurance Company and Time Insurance Company on the date the bonus is paid.
- » Bonuses will be considered taxable income and reported on recipients' FORM 1099-MISC.
- » All usual commission and persistency rules apply.
- » National General reserves the right to cancel, suspend and/or modify the bonus campaign at any time, as well as to make the final decision on all payments.
- » Bonus applies to new National General Foundation Health and supplemental policies submitted between April 1, 2017 and October 31, 2017
- » At the end of the sales campaign, National General will review all submissions for which bonuses have been paid. Any overpayment will be adjusted accordingly against future commissions at the sole discretion of National General.