

Fall Harvest of Cash

October 1 - December 31

CASH-POCALYPSE 2013 | ASSURANT HEALTH BONUS CAMPAIGN

MGA fall bonus campaign

Announcing the FALL HARVEST OF CASH bonus program for the MGA channel, where you can earn up to \$45,000 for selling Assurant Health individual major medical plans.*

- \$200 >> for every individual major medical plan issued**
\$1,000 >> additional bonus for every 10 individual major medical plans issued

JUST AS YOU SOW, YOU SHALL REAP: For the “every 10 plans” \$1,000 bonus, if you have any “leftover” plans from the Heat Wave of Cash summer bonus program, they’ll count toward your first \$1,000 Fall Harvest of Cash bonus!

EXAMPLE: You sold 24 plans during Heat Wave. Your bonus was \$200 for each plan, plus \$1,000 x 2 for selling 20 plans. The “leftover” four plans will count toward your next \$1,000 bonus, so you only need to sell six more plans to get there.

**Five plans minimum to participate. Bonus is capped at 150 plans.*



**Good on both 2013 and 2014 plans —
\$45,000 total potential bonus!**

Campaign Rules and Guidelines

- Policies are counted and bonuses are calculated at the Writing Agent level, but paid directly to the Managing General Agent.
- There is a maximum payout per Writing Agent of \$45,000.
- Agents must be appropriately licensed and appointed with Time Insurance Company on the date the bonus is paid.
- Except as it relates to “leftover” plans (as described above), bonuses apply to new individual major medical business submitted October 1, 2013 through December 27, 2013 and issued on or before January 15, 2014 with first premium paid.
- Policies must be in force for at least 31 days after the effective date to qualify for this campaign.
- Bonuses will be paid on the month-end commission statement following the required 31-day period. At the end of the sales campaign, all policies for which bonuses have been paid will be reviewed. Any overpayment, at the sole discretion of Time Insurance Company, may be charged against future commissions.
- Policies not taken and internal replacement policies do not qualify for the bonus.
- All usual commission and persistency rules apply.
- Bonus money will be paid in the same manner as other compensation and will be considered taxable income and reported on recipients’ FORM 1099-MISC.
- Time Insurance Company reserves the right, at its sole discretion, to determine eligibility for the campaign, to determine eligibility for bonus payments, and to end the program early. There is no guarantee of continued participation in the program.

For agent use only. Not for distribution to customers.

Assurant Health is the brand name for products underwritten and issued by Time Insurance Company.
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