

A UNIVERSAL LIFE INSURANCE POLICY ISSUED BY AMERICAN NATIONAL INSURANCE COMPANY GALVESTON, TX



Financial security isn't just about growing a nest egg or saving for retirement. Financial peace of mind also involves:

PROTECTING THE PEOPLE YOU CARE ABOUT

PROVIDING FOR PEOPLE WHO DEPEND ON YOU

> SUPPLEMENTING RETIREMENT PLANS

> > SAVING TAXES



Planning May Vary But...One Variable Remains Constant There is no one exactly like you. At American National we understand this. We appreciate that the interests you embrace, the people you care about, the future you dream about—all of these make you an original with your own set of goals. By listening to you and understanding your unique history and plans for the future, we can help you achieve financial peace of mind and security in a highly personal way.

NO ONE SIZE FITS ALL

That is why we created a life insurance policy with flexibility designed to provide solutions for a lifetime of financial needs. ANICO Indexed Universal Life satisfies a variety of objectives in a single product. ANICO Indexed Universal Life is carefully crafted to:

- Protect the People You Care About
- Provide for the People Who Depend Upon You
- Supplement Qualified Retirement Plans
- Accumulate Value on a Tax Deferred Basis

PROTECTING LOVED ONES

ANICO Indexed Universal Life insurance protects the people you care about. With ANICO Indexed Universal Life, you can:

- Provide estate liquidity
- Provide retirement income for a surviving spouse
- Provide support for an aging parent or
- Leave an inheritance to children or grandchildren

ANICO Indexed Universal Life insurance can immediately help protect what we value most - after only a single premium has been paid. Indeed, the policy pays the full face amount from the very first day the policy is in force!

PROVIDING FOR DEPENDENTS

ANICO Indexed Universal Life provides for dependents while they are becoming adults. Although we have a 100% chance of dying, some of us will die too soon—potentially exposing dependents to financial hardship. So while you're accumulating money for retirement or building a nest egg with ANICO Indexed Universal Life, you can provide for your dependents if you die too soon. By paying off the mortgage as well as providing family income and educational funds, you help assure that your dependents will have the money they need to complete grammar school, high school, even college.

SUPPLEMENT QUALIFIED RETIREMENT PLANS

Dollars spent paying ANICO Indexed Universal Life premiums can do double duty because the same policy that protects your loved ones can build cash value. Not so many years ago pension plans and Social Security were the primary way Americans prepared for retirement. Today, planning for retirement represents a far more complex and challenging undertaking. Today, retirement planning means building significant financial resources that will extend over a longer period of time to maintain lifestyles that are far more complicated and diverse. The ANICO Indexed Universal Life insurance policy's accumulated cash value can be used to supplement retirement.

TAX DEFERRAL: IT'S NOT WHAT YOU EARN, IT'S WHAT YOU KEEP THAT COUNTS

ANICO Indexed Universal Life enjoys tax deferred growth because no current income tax is due on the accumulated cash value in a life insurance policy. Life insurance offers one of the few opportunities—outside of qualified plans—that individuals have to enjoy tax deferred growth over a lifetime.

REALIZING THESE GOALS

ANICO Indexed Universal Life is the life insurance policy that can help you realize your goals.





LIFE BENEFITS

As important as the accumulation features are, ANICO Indexed Universal Life is first and foremost life insurance. And life insurance, of course, provides the death benefit protection that might be vital to the well-being of your loved ones if you should die prematurely.

ANICO Indexed Universal Life lets you select from three different choices for paying death benefits to your beneficiary.

OPTION A - LEVEL DEATH BENEFIT

Under Option A, the death benefit equals the greater of:

- 1. The specified amount as shown on the policy form, or
- 2. The minimum death benefit calculated under the standard guideline premium test

OPTION B - INCREASING DEATH BENEFIT

This option calls for a death benefit that equals the greater of:

- 1. The specified amount plus the Accumulation Value, or
- 2. The minimum death benefit calculated under the standard guideline premium test

OPTION C - DEATH BENEFIT WITH RETURN OF PREMIUM Under the final option, the death benefit equals the greater of:

- 1. The specified amount plus all premiums paid (including those paid for riders) less any partial surrenders made, or
- 2. The minimum death benefit calculated under the standard guideline premium test

ANICO Indexed Universal Life offers great flexibility. If you change your mind about the death benefit option you chose initially because your needs have changed, you may change the Death Benefit option on your policy, subject to restrictions.

You may request a change from Death Benefit Option A to B any time prior to the anniversary of the Issue Date following the Insured's 85th birthday. You may request a change from Death Benefit Option B to Option A at any time. Death Benefit Option C may only be selected at Policy Issue. Changes to Option C are not allowed. After the Issue Date, you may request a change from Option C to either Option A or Option B.

PROTECTION PLUS: THE ADDITIONAL PROTECTION BENEFIT RIDER

If you purchase the ANICO Indexed Universal Life Insurance policy, you may also purchase an optional rider that can significantly increase the amount of your life insurance coverage. American National's Additional Protection Benefit Rider,^{*} available only with the ANICO Indexed Universal Life Insurance policy, increases the amount of insurance proceeds we will pay your beneficiary upon your death.

KEY FEATURES

- Provides additional permanent life insurance that is added to the base coverage
- The minimum coverage for this Rider is \$25,000
- The maximum Rider coverage is four times the base policy amount of your ANICO Indexed Universal Life insurance policy

This valuable rider can greatly increase the permanent insurance protection element of the ANICO Indexed Universal Life policy, adding to your peace of mind about your family's security.

*May not be available in all states.

Standard in this data.



OPPORTUNITY FOR GROWTH

Like many consumers, you probably are keenly interested in making the most of your money with as little risk as possible. That's what most of us want. American National has developed the ANICO Indexed Universal Life Insurance policy with precisely that goal in mind an opportunity to increase the Accumulation Value in the policy without exposing the Accumulation Value to the significantly greater risks associated with investing directly in the stock market.

THE INDEXED ELEMENT

Indexing is the element that provides this opportunity. An "index" is a financial measure of movement in the stock market. American National uses the S&P 500[®] Index to determine interest credits for our ANICO Indexed Universal Life Insurance policy.

NO SECURITIES INVESTMENT

The key to indexing is that no money is actually invested in the underlying index. Instead, the movements of the index from one period to another are tracked and used as the basis for crediting interest.

TRACKING THE INDEX

If the index moves up, there is the potential to have a higher amount of interest credited to your account than would be credited to the fixed account.

If the index moves down, the interest credited would be zero, but would never go below this.

THE RESULT?

The potential for a higher credited interest rate with a builtin "zero" floor.

INDEXED CREDITING OPTIONS

The premiums you pay for your ANICO Indexed Universal Life death benefits are the same premiums that contribute to the policy's Accumulation Value. You may allocate your premiums to a Fixed Account or to an Indexed Account, or you may allocate a portion of each premium between the two accounts. Depending on the allocation you choose, you could earn:

- A fixed interest rate declared by American National for the Fixed Account, or
- An interest rate based on the change in value of the S&P 500[®] Index in the Indexed Account, or
- A combination of both, allocated according to the proportion you choose

FIXED INTEREST CREDITING OPTION

Each month the Company will declare an interest rate and use that fixed rate to credit interest to the value in your Fixed Account for that month.

INDEXED INTEREST CREDITING OPTION

The method used to credit interest in the Indexed Account is called the Indexed crediting strategy. American National uses the annual reset point to point strategy to determine the interest, if any, to be credited to the Indexed Account. This strategy uses the performance of an index, in this case the S&P 500[®] Index, between specific time frames, to determine the interest rate, subject to other limitations, such as the Index Account Cap, to be credited to a matured index segment in the Index Account.

For a more detailed explanation of indexed crediting, please read "Understanding Indexed Crediting," Form 10255.

SPIRITUAL DUSC DOLLAR SPIRITUALS

UNEXPECTED CASH NEEDS

Should you have an unexpected cash need, you may borrow against the policy's Accumulation Value at a competitive rate. ANICO Indexed Universal Life offers both Fixed and Variable Loan Options.

FIXED LOAN OPTION

If you choose a Fixed Loan, the fixed interest rate is 6% in arrears. We will establish a Loan Collateral Account as security for the loan at the same time. The Loan Collateral Account value will be equal to the amount of the loan, and collateral is drawn from the Accounts that make up the Accumulation Value in your policy. The funds we transfer to the Loan Collateral Account will earn 6% interest.

VARIABLE LOAN OPTION

When you choose a Variable Loan, the actual interest rate is adjustable on a policy year basis. The rate is determined initially when the loan is granted and can be adjusted annually, but will never be more than 15%. No Loan Collateral Account is established for a Variable Loan.

LOAN CONSEQUENCES

Loans are subject to interest charges and can reduce the death benefit paid to beneficiaries. While loans need not be repaid, outstanding loans may affect the policy's death benefit, the value of the policy and possibly the length of time the policy remains in force.

CUSTOMIZE YOUR COVERAGE

What other needs do you hope to fulfill? In order to custom design your coverage under the ANICO Indexed Universal Life Insurance policy, American National offers a variety of optional Riders for this policy. Not all Riders are available in all states, and there is an additional cost for the Riders except where noted.

DISABILITY WAIVER OF MINIMUM PREMIUM RIDER (POLICY FORM ULDW91)

If the person insured by the policy should become totally disabled, this rider ensures no further premiums will be required as long as the disability continues. The insured must provide proof of total disability, which must last for at least six consecutive months. The rider waives the greater of the minimum premium or the monthly deductions.

DISABILITY WAIVER OF STIPULATED PREMIUM RIDER (POLICY FORM PWSTP)

A similar rider waives a certain amount of the premium, as stipulated on the data page that accompanies the policy. These waived premiums are considered to be paid premiums and are credited to the insurance policy. This amount may not keep the policy active to policy maturity date. Again, the insured must provide proof of total disability that has continued for at least six consecutive months.

CHILDREN'S TERM RIDER (POLICY FORM ULCTR91)

Separate level term life insurance may be provided for each child age 15 days old through 18 years at policy issue. Each insured child may be covered up to the earlier of:

- The child's 25th birthday, or
- The policy anniversary following the insured's 65th birthday

GUARANTEED INCREASE OPTION RIDER (POLICY FORM ULGIO86)

This option allows the policy owner to purchase additional insurance covering the life of the insured person on future specified Option Dates. No proof of insurability is required if the coverage is purchased on one of these dates.

OTHER INSURED RIDER (POLICY FORM ULOIR)

An individual other than the person insured under the policy may be covered with term life insurance using this rider. The additional insured may be a family member, business associate or someone else acceptable to American National in whom the policy owner has an insurable interest.

ACCELERATED BENEFIT RIDER (POLICY FORM ABR 11-TM, ABR 11-CH, ABR 11-CT)

Should you become terminally, chronically, or critically ill, an accelerated discounted death benefit may be available to you before you die, providing funds for you to use for medical or other unexpected expenses. There is no additional premium for this benefit.

WHAT'S NEXT?

How do you determine if ANICO Indexed Universal Life Insurance can help meet your financial needs? That's something only you can decide. There are many details to consider. Perhaps the best place to start is to meet with your financial professional to discuss your specific situation and needs. He or she may also provide you with an illustration demonstrating the death benefit and cash accumulation features of the ANICO Indexed Universal Life Insurance policy. The "Understanding Indexed Crediting" brochure, Form 10255, can also provide more detailed information on the interest crediting process.

Together you and your financial professional can decide the best plan of action to help you protect today's dreams and tomorrow's future.

IN CLOSING

The following information should be considered when making your decision to apply for an ANICO Indexed Universal Life Insurance Policy and any optional Riders or Benefits:

The information contained in this brochure is neither a policy of insurance, nor an offer to issue a policy, but it is a general description of the benefits available under a policy providing the benefits outlined. This policy does have limitations.

Expenses, cost of insurance, and interest credited are all explained in your policy. In addition, you will receive a detailed annual report showing all the transactions which occurred in your policy during the year, including the beginning accumulation value, premiums paid, expense charges, cost of insurance deducted, interest credited, any loans taken during the policy year, and the ending balance.

The ANICO Indexed Universal Life Insurance policy is not a registered security or stock market investment and does not directly participate in any stock or equity investments or index. When you buy this policy, you are not buying an ownership interest in any stock or index.

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Proceeds from life insurance paid because of the death of the insured are generally excludable from the beneficiary's gross income for tax purposes. (IRC 101(a)(1)) You should consult your tax advisor or attorney regarding your specific situation.

Only through a general review of your specific situation can it be determined if there are tax advantages available to you through American National's products, one of which is life insurance.

Neither American National nor its representatives provide legal or tax advice. Please consult your attorney or tax advisor regarding your specific circumstances.

THE AMERICAN NATIONAL STORY

Chartered on March 17, 1905 by the company's founder, W. L. Moody Jr., American National began operations with \$100,000 of capital and \$20,000 surplus. Following a conservative investment philosophy, Mr. Moody believed that the company's profits should finance future growth, so American National did not pay dividends to investors in those early years. Mr. Moody envisioned a company that would flourish for centuries. His conservative business approach created a unique corporate culture that remains the heart of the Company today. This culture has helped American National persevere through wars, hurricanes, economic volatility, extraordinary technological advancements, evolving products, and the changing needs of policyholders and agents. American National remains financially strong and will continue to manage its business respecting the conservative principles of its founder, driven by its corporate vision to be a leading provider of financial services for current and future generations.

Policy Forms: IUL08, IULU08

For a complete kit, order Form 10257

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