



WPA Script

We have a program through **Wellness Plan of America (WPA)** that is designed to help you save money and live healthier. Just to be clear, WPA is NOT an insurance plan, it is a membership which provides access to savings on health and wellness benefits. WPA provides 6 categories of savings (Prescriptions, Wellness Specialists, Telemedicine, Healthy Lifestyle, Blood Testing and Pet Savings) with over 15 different benefits you can use to save money and live healthier. It can be used with ACA Health Plans that often have high deductibles co-payments and little or no prescription drug coverage. Your WPA Membership works with Short Term Health Plans and Limited Medical Plans but WPA Membership is NOT INSURANCE.

Your WPA Membership includes Wellness Specialists dedicated to helping WPA Members save time and money by assisting with the most common health and wellness needs. Which include: **Locating a provider whether for a Doctor, Dental, Vision or Hearing, scheduling provider appointments, locating a facility for X-rays, MRI's and ultrasounds, colonoscopy and endoscopy screenings, scheduling affordable Blood Testing services, negotiating unpaid medical bills over \$500 and access to a specialist for prescription savings to find your medications at the lowest price possible.**

Here is what the WPA has accomplished on behalf of its members over the past two (2) years:

- **Over \$3 Million in Member's Savings**
- **Over 25,000 Wellness Consultations**
- **85% Average Savings on Prescription Medications**
- **99% Member Satisfaction**

Of Course, one of the major expenses is due to prescription costs that aren't covered by insurance. WPA offers extensive savings on prescription needs allowing WPA Members to save up to thousands of dollars. WPA works with pharmaceutical manufacturers that provide WPA the absolute lowest costs on prescription medications. As an example, **WPA Members save UP TO 85% off of** the current cost of their brand name medications with WPA's Prescription Savings Program. The best part is there is **no deductible** and you can begin saving as soon as tomorrow.

The price came out to be only \$_____, along with a \$100 **one-time non-refundable application fee**.
Is \$_____ affordable for you monthly?

Okay, GREAT! Now as with any application they do require a form of payment we can process electronically, which can be a checking or savings account or a credit or debit card. As soon as your Wellness Plan of America enrollment application is processed you'll receive two confirmation emails from WPA. One will be your "**Membership Welcome Email**" and the other will be your "**Membership Portal Log-In Info**".

Do you have a middle Initial you want to appear on your Membership Card? (**Complete Application**)

What we have left to do is a recorded verification. I'll be reading a script for compliance purposes that will be released to WPA. I do need to verify I've collected your information correctly, we're getting everything sent out to the correct email and mailing address, and most importantly, that you understand the program you're becoming a member of.

Now, I want to break down your total monthly cost, **Grand Total** for your first month came out to \$_____ (**Include \$100 Enrollment Fee**) Every month after, it will be the agreed upon price of \$_____ (**Total Monthly**). You do understand this, correct?