



Recorded Webinars for Agent Audience

This series of recorded training webinars gives an in-depth look into doing business with LifeSecure and an overview of our products. Please note, however, that they are intended to be used with an agent audience. Feel free to share them within your agency and with other agents, but we ask that you refrain from using them with your clients.

[Agent Message Center Overview](#)

This video provides an overview of LifeSecure's user-friendly experience, which makes it easy to manage your book of business online, including easy access to organized information with fewer emails in your inbox.

[Agent Portal Overview](#)

A brief guided tour of LifeSecure's redesigned portal for agents & agencies.

[E-Signature Method "eLink" for Ancillary Applications](#)

Overview of LifeSecure's eLink signature option for individual and worksite Accident, Critical Illness and Hospital Recovery applications, which allows applicants to sign via text or email. The eLink signature method makes it easy to sell without screensharing or meeting face-to-face.

[E-Signature Method "eLink" for LTCi Applications](#)

Overview of LifeSecure's eLink signature option for worksite Long Term Care insurance applications, which allows applicants to sign via text or email. The eLink signature method makes it easy to sell without screensharing or meeting face-to-face.

[e-Quote Overview](#)

Learn how easy it is to send a personalized quote directly to your client with LifeSecure's eQuote feature. *Within minutes your client can submit an application from their home computer - all without the need for screensharing or meeting in person!*

[How to Access or Order Sales Materials](#)

LifeSecure offers quick access to a variety of product brochures, educational resources and other sales and marketing materials that help you sell. This informative session shows you how to search, filter and download resources from our PDF Library, and provides step-by-step instructions on how to place an order for printed materials that can be delivered directly to your office.

[LifeSecure's Online E-Appointment Process for Agents, Agencies & Admins](#)

A detailed walkthrough of LifeSecure's online appointment tool, which allows you to begin a new appointment for yourself or on behalf of an agent in your agency

[Submitting an LTC Worksite application via the Self Serve Portal](#)

LifeSecure's user-friendly self-serve portal makes it easy to apply for Worksite LTCi without the assistance of an agent. This video provides a step-by-step guide to accessing the self-serve portal and submitting a Worksite LTCi application. Simply share this helpful resource with applicants to assist them during the application process.

[Submitting an LTC Worksite application via the Agent Portal using eLink](#)

Applying for LTCi shouldn't be complicated - LifeSecure makes it easy, which saves time for you and your clients. This video provides a quick overview of how easy it is to navigate and electronically submit a Worksite LTCi application whether you're working with an applicant remotely or meeting face-to-face.

[Worksite Long Term Care Insurance - Product Overview](#)

Includes information on eligibility, rates, standard features, optional benefits, discounts, underwriting, competitive positioning and remote selling with e-signatures.

[Your Reports - Overview](#)

This tutorial video shows how to easily view consolidated data by running the following reports in your agent portal: Book of Business, Commission Statements, Policy Conservation Results, and Applications in Process

PRODUCT OVERVIEW AND SALES TRAINING WEBINARS

- [The Benefits of Bundling Ancillary Coverage with LifeSecure](#)
- [Accident Insurance \(3.0\): Product Overview](#)
- [Accident Insurance \(2.0\): Product Overview](#)
- [Critical Illness Insurance: Product Overview](#)
- [Critical Illness Insurance: Product Overview – \(CALIFORNIA Version\)](#)
- [Critical Illness Insurance: Product Overview – \(NEW JERSEY Version\)](#)
- Hospital Recovery Insurance with Observation Coverage (3.0): Product Overview
 - [California](#)
 - [Pennsylvania](#)
 - [Other 3.0 States](#)
- [Hospital Recovery Insurance \(2.0\): Product Overview](#)

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